



estadísticas laneras argentinas • argentine wool statistics

Miércoles 08 de agosto de 2018

EL 717 (07/2018)

Existencias y consumo (sucio) / Stocks and consumption (greasy)

| | | | |
|-----------------------|------------------|-----------------------|-------------|
| Producción (estimado) | 43.750 toneladas | Production (estimate) | 43.750 tons |
| Consumo local | 1.500 toneladas | Domestic consumption | 1.500 tons |
| Remanente (sucio) | 28.432 toneladas | Carryover (greasy) | 28.432 tons |

Exportaciones / Exports

| | | | |
|--------|-----------------|--------|------------|
| Sucia | 3.304 toneladas | Greasy | 3.304 tons |
| Limpia | 1.918 toneladas | Clean | 1.918 tons |

| | | | |
|--|--------|-----------------------------|--------|
| Lana sucia | 19,13% | Greasy wool | 19,13% |
| Lana lavada | 7,61% | Scoured wool | 7,61% |
| Peinada, <i>blousse</i> y subproductos | 73,26% | Tops, noils and by-products | 73,26% |

| | | | |
|--------------------|----------------|-----------------|---------------|
| Ingreso de divisas | 20.868.230US\$ | Currency income | 20.868.230USD |
|--------------------|----------------|-----------------|---------------|

Nota metodológica / Methodological note

Las cifras de este reporte están expresadas en toneladas, ya sea base limpia o base sucia. La diferencia entre ellas obedece a que el peso de la lana puede ser considerado sucio o limpio. Así, en el supuesto de una lana que se exporte sucia, el peso efectivo –lo que efectivamente pesa el embarque en balanza– coincidirá con el peso base sucia. No obstante, si se aplica el rinde declarado para ese lote –esto es: lo que rendirá esa lana sucia una vez sometida a procesos industriales de lavado y peinado– se obtendrá su peso base limpia. Esto no ocurre con las lanas lavadas, peinadas, *blousses* o subproductos. En estos casos el peso efectivo coincidirá con el peso base limpia. Las comparaciones entre los distintos niveles de industrialización deberán hacerse siempre sobre el peso en base limpia.

- Obtención base limpia: La lana sucia se convierte a base limpia aplicando los rindes específicos de cada embarque y sólo supletoriamente los rindes promedio que figuran en la tabla a pie de página.
- Obtención base sucia: La lana lavada, peinada, *blousse* o subproducto se convierte a base sucia aplicando los coeficientes de conversión de la tabla siguiente:

Figures contained in this report are all in tons, either clean or greasy basis. The difference between both lies in a peculiarity of the wool market: weight of wool can be considered greasy or clean. This is, in the case of greasy wool exports, the actual weight of the load will be equal to the greasy basis weight. However, would the yield rate declared for that shipment be applied to the actual weight, the result is the clean basis weight of that load (the yield rate stands for the amount of wool obtained after processing the greasy wool).

This does not occur with scoured wool, tops, noils or byproducts. In those cases the actual weight equals clean basis weight. Any comparison between the different kinds of wool (greasy, scoured, tops, noils, by-products) must always be made on clean basis weight.

- Clean basis calculation: conversion of greasy wool weight into clean basis is done applying the specific yield rate declared for each shipment. Should particular yield rates not be available, average rates (detailed below) will apply.
- Greasy basis calculation: The weight of the scoured wool, tops, noils and by-products is converted to greasy basis applying the greasy basis conversion rates that follow:

Equivalencias de finura en micrones y coeficientes de conversión / Fineness equivalents in microns and conversion factors

| | | Desde | From | Hasta | To | A limpia | To clean | A sucia | To greasy |
|---------|--------|----------|-------|----------|----------|----------|----------|---------|-----------|
| Fina | Fine | más fina | finer | 24,5 | 24,5 | 56,00% | 56,00% | 178,57% | 178,57% |
| Mediana | Medium | 24,6 | 24,6 | 32,5 | 32,5 | 62,00% | 62,00% | 161,29% | 161,29% |
| Gruesa | Coarse | 32,6 | 32,6 | + gruesa | stronger | 66,00% | 66,00% | 151,51% | 151,51% |

Abreviatura de países / Country abbreviations

| | | | | | | | | | | | |
|-----|----------------|-----|----------------|-----|-----------------|-----|--------------|-----|---------------|-----|----------------|
| ALE | Alemania | ESL | Eslovaquia | NZL | Nueva Zelanda | GER | Germany | SLO | Slovakia | NZL | New Zealand |
| AND | Andorra | ESP | España | PAQ | Paquistán | AND | Andorra | SPA | Spain | PAK | Pakistan |
| ANG | Angola | EUA | Estados Unidos | PAR | Paraguay | ANG | Angola | USA | United States | PAR | Paraguay |
| ARA | Arabia Saudita | FIN | Finlandia | PBA | Países Bajos | SAR | Saudi Arabia | FIN | Finland | NET | Netherlands |
| AUS | Australia | FRA | Francia | PER | Perú | AUS | Australia | FRA | France | PER | Peru |
| AUT | Austria | GRE | Grecia | POL | Polonia | AUT | Austria | GRE | Greece | POL | Poland |
| BAN | Bangladesh | GUA | Guatemala | POR | Portugal | BAN | Bangladesh | GUA | Guatemala | POR | Portugal |
| BEL | Bélgica | HUN | Hungría | PUE | Puerto Rico | BEL | Belgium | HUN | Hungary | PUE | Puerto Rico |
| BOL | Bolivia | IND | India | GBR | Reino Unido | BOL | Bolivia | IND | India | UK | United Kingdom |
| BRA | Brasil | INA | Indonesia | RCH | República Checa | BRA | Brazil | INA | Indonesia | CZE | Czech Republic |
| BUL | Bulgaria | IRA | Irán | RUM | Rumania | BUL | Bulgaria | IRA | Iran | ROM | Romania |
| CAN | Canadá | ISR | Israel | RUS | Rusia | CAN | Canada | ISR | Israel | RUS | Russia |
| CHI | China | ITA | Italia | SIN | Singapur | CHI | China | ITA | Italy | SIN | Singapur |
| CHL | Chile | JAP | Japón | SUD | Sudáfrica | CHI | China | JAP | Japan | SAF | South Africa |
| CHP | Chipre | KUW | Kuwait | SUE | Suecia | CYP | Cyprus | KUW | Kuwait | SWE | Sweden |
| COL | Colombia | LIB | Líbano | SUI | Suiza | COL | Colombia | LEB | Lebanon | SWI | Switzerland |
| CDS | Corea del Sur | LET | Letonia | TAI | Taiwán | SKO | South Korea | LAT | Latvia | TAI | Taiwan |
| CRO | Croacia | LIT | Lituania | TUR | Turquía | CRO | Croatia | LIT | Lithuania | TUR | Turkey |
| DIN | Dinamarca | MAL | Malta | UCR | Ucrania | DEN | Denmark | MAL | Malta | UKR | Ukraine |
| ECU | Ecuador | MAR | Marruecos | URU | Uruguay | ECU | Ecuador | MOR | Morocco | URU | Uruguay |
| EGY | Egipto | MAS | Malasia | VEN | Venezuela | EGY | Egypt | MAS | Malaysia | VEN | Venezuela |
| EAU | Em. Árabes Un. | MEX | México | | | UAE | Un. Arab Em. | MEX | Mexico | | |

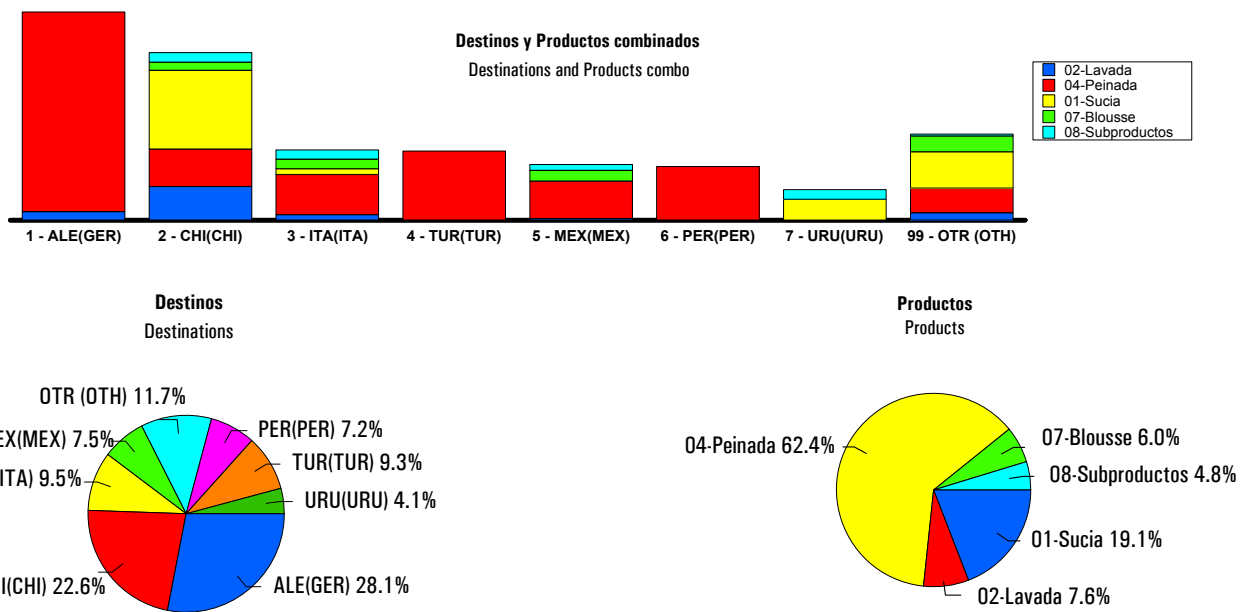
Exportaciones de Lana: detalle por Destino (toneladas limpias)

Julio 2018 / Julio 2018 (1 mes)

Wool exports: destination breakdown (clean tons)

July 2018 / July 2018 (1 month)

| Destino Destination | Sucia Greasy | Lavada Scoured | Peinada Tops | Blouse Noils | Subproductos By-products | Hilados Yarns | Tejidos Fabrics | Totales Totals | Particip. Share |
|--------------------------------|----------------------|--------------------|--------------------|---------------------|-----------------------------|------------------|--------------------|---------------------|--------------------|
| Alemania Germany | | 22,0 | 516,5 | | | | | 538,5 | 28,07% |
| China China | 203,6 | 87,1 | 96,9 | 20,5 | 24,8 | | | 432,8 | 22,57% |
| Italia Italy | 15,0 | 14,3 | 104,0 | 25,2 | 23,5 | | | 182,0 | 9,49% |
| Turquía Turkey | | | 179,4 | | | | | 179,4 | 9,35% |
| México Mexico | | 3,6 | 96,9 | 28,1 | 14,7 | | | 143,3 | 7,47% |
| Perú Peru | | | 138,7 | | | | | 138,7 | 7,23% |
| Uruguay Uruguay | 54,2 | | | | 24,9 | | | 79,1 | 4,12% |
| Egipto Egypt | 53,2 | | | | | | | 53,2 | 2,77% |
| Bolivia Bolivia | | | | 33,0 | | | | 33,0 | 1,72% |
| República Checa Czech Republic | 29,7 | | | | | | | 29,7 | 1,55% |
| Sudáfrica South Africa | | | 26,3 | | | | | 26,3 | 1,37% |
| Marruecos Morocco | | | 23,2 | | | | | 23,2 | 1,21% |
| Reino Unido United Kingdom | | 13,2 | | | 5,4 | | | 18,7 | 0,97% |
| Japón Japan | | | 15,1 | | | | | 15,1 | 0,79% |
| Brasil Brazil | | 5,7 | | 8,1 | | | | 13,8 | 0,72% |
| India India | 11,1 | | | | | | | 11,1 | 0,58% |
| Total | 366,8 | 145,9 | 1197,1 | 115,0 | 93,3 | 0,0 | 0,0 | 1918,1 | |
| Participación | Share | 19,12% | 7,60% | 62,41% | 6,00% | 4,86% | 0,00% | 0,00% | |
| Ingresos (u\$s) | Incomes (USD) | 4.134.442,9 | 1.036.546,0 | 14.957.669,6 | 571.803,8 | 167.768,0 | 0,0 | 20.868.230,3 | |



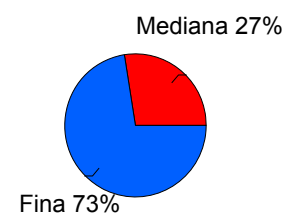
Exportaciones de Lana: detalle por productos (toneladas limpias)

Julio 2018 / Julio 2018 (1 mes)

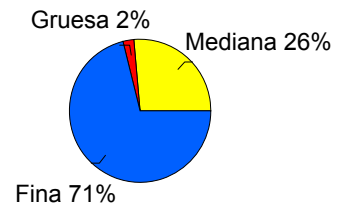
Wool exports: products breakdown (clean tons)

July 2018 / July 2018 (1 month)

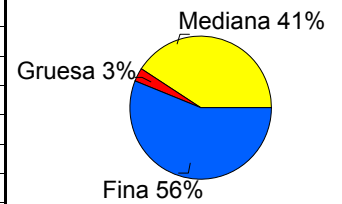
| Sucia | | Greasy | | | Total Total | Participación Share |
|--------------------------------|--------------|-------------------|------------------|--------------|----------------|------------------------|
| Destino Destination | Fina Fine | Mediana Medium | Gruesa Coarse | | | |
| China China | 162,4 | 41,2 | | 203,6 | 55,49% | |
| Uruguay Uruguay | 21,8 | 32,4 | | 54,2 | 14,78% | |
| Egipto Egypt | 53,2 | | | 53,2 | 14,51% | |
| República Checa Czech Republic | 3,0 | 26,8 | | 29,7 | 8,10% | |
| Italia Italy | 15,0 | | | 15,0 | 4,10% | |
| India India | 11,1 | | | 11,1 | 3,03% | |
| Total | 266,4 | 100,4 | | 366,8 | | |
| Participación | Share | 72,62% | 27,73% | | | |



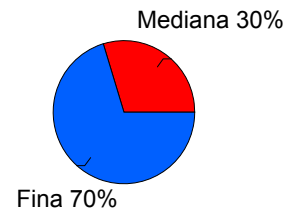
| Lavada Scoured | | | | | | |
|------------------------|----------------|-------------------|------------------|----------------|------------------------|--------|
| Destino Destination | Fina Fine | Mediana Medium | Gruesa Coarse | Total Total | Participación Share | |
| China | China | 61,9 | 25,1 | | 87,1 | 59,69% |
| Alemania | Germany | 22,0 | | | 22,0 | 15,08% |
| Italia | Italy | 14,3 | | | 14,3 | 9,77% |
| Reino Unido | United Kingdom | | 13,2 | | 13,2 | 9,06% |
| Brasil | Brazil | 5,7 | | | 5,7 | 3,94% |
| México | Mexico | | | 3,6 | 3,6 | 2,46% |
| Total | Total | 103,9 | 38,4 | 3,6 | 145,9 | |
| Participación | Share | 71.2% | 26.3% | 2.5% | | |



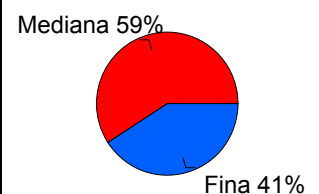
| Peinada Tops | | | | | | |
|------------------------|--------------|-------------------|------------------|----------------|------------------------|--------|
| Destino Destination | Fina Fine | Mediana Medium | Gruesa Coarse | Total Total | Participación Share | |
| Alemania | Germany | 352,3 | 164,2 | | 516,5 | 43,15% |
| Turquía | Turkey | 25,9 | 117,1 | 36,5 | 179,4 | 14,99% |
| Perú | Peru | 110,3 | 28,5 | | 138,7 | 11,59% |
| Italia | Italy | 46,6 | 57,4 | | 104,0 | 8,69% |
| México | Mexico | 96,9 | | | 96,9 | 8,10% |
| China | China | | 96,9 | | 96,9 | 8,10% |
| Sudáfrica | South Africa | 15,3 | 11,0 | | 26,3 | 2,20% |
| Marruecos | Morocco | 23,2 | | | 23,2 | 1,94% |
| Japón | Japan | | 15,1 | | 15,1 | 1,26% |
| Total | Total | 670,6 | 490,0 | 36,5 | 1197,1 | |
| Participación | Share | 56% | 40.9% | 3.7% | | |



| Blousse Noils | | | | | | |
|------------------------|--------------|-------------------|------------------|----------------|------------------------|--------|
| Destino Destination | Fina Fine | Mediana Medium | Gruesa Coarse | Total Total | Participación Share | |
| Bolivia | Bolivia | 33,0 | | | 33,0 | 28,71% |
| México | Mexico | 28,1 | | | 28,1 | 24,46% |
| Italia | Italy | 11,6 | 13,6 | | 25,2 | 21,95% |
| China | China | | 20,5 | | 20,5 | 17,84% |
| Brasil | Brazil | 8,1 | | | 8,1 | 7,04% |
| Total | Total | 80,9 | 34,1 | | 115,0 | |
| Participación | Share | 70.4% | 29.6% | | | |



| Subproductos (borra, bloussette, abrojos, porotos, bloquet) By-products (waste, bloussette, and burr waste) | | | | | | |
|---|----------------|-------------------|------------------|----------------|------------------------|--------|
| Destino Destination | Fina Fine | Mediana Medium | Gruesa Coarse | Total Total | Participación Share | |
| Uruguay | Uruguay | | 24,9 | | 24,9 | 26,67% |
| China | China | | 24,8 | | 24,8 | 26,56% |
| Italia | Italy | 23,5 | | | 23,5 | 25,21% |
| México | Mexico | 14,7 | | | 14,7 | 15,71% |
| Reino Unido | United Kingdom | | 5,4 | | 5,4 | 5,84% |
| Total | Total | 38,2 | 55,1 | | 93,3 | |
| Participación | Share | 40.9% | 59.1% | | | |



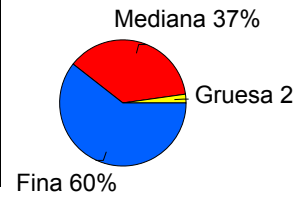
Exportaciones de Lana: detalle de productos por finura (toneladas limpias)

Julio 2018 / Julio 2018

Wool exports: fineness breakdown for products (clean tons)

July 2018 / July 2018 (1 month)

| Productos Products | Finura Fine | Mediana Medium | Gruesa Coarse | Total Total | Participación Share |
|----------------------------|----------------|-------------------|------------------|----------------|------------------------|
| Sucia Greasy | 266,4 | 100,4 | | 366,8 | 19,12% |
| Lavada Scoured | 103,9 | 38,4 | 3,6 | 145,9 | 7,60% |
| Peinada Tops | 670,6 | 490,0 | 36,5 | 1197,1 | 62,41% |
| Blousse Noils | 80,9 | 34,1 | | 115,0 | 6,00% |
| Subproductos By-products | 38,2 | 55,1 | | 93,3 | 4,86% |
| Total Total | 1160,0 | 718,0 | 40,1 | 1918,1 | |
| Participación Share | 60,48% | 37,44% | 2,09% | | |



Exportaciones de Lana: detalle por micrones (toneladas limpias)

Julio 2018 / Julio 2018

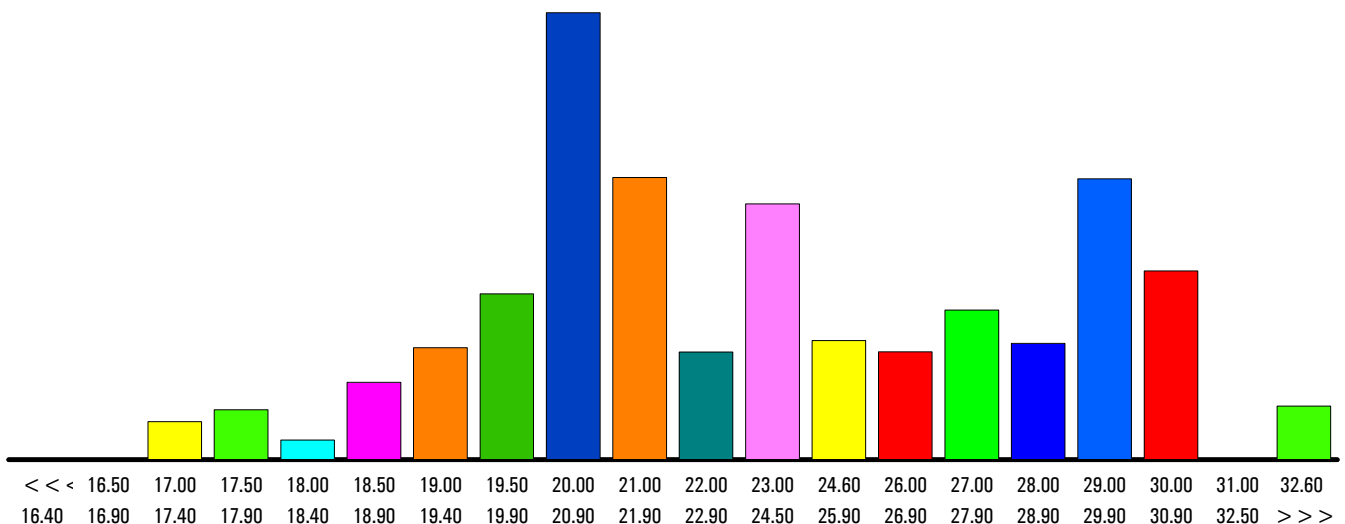
Wool exports: micron profile (clean tons)

July 2018 / July 2018 (1 month)

| Desde From | Hasta To | Sucia Greasy | Lavada Scoured | Peinada Tops | Blousse Noils | Subproductos By-products | Hilados Yarns | Tejidos Fabrics | Totales Totals | Particip. Share |
|-----------------|----------------|-----------------|-------------------|-----------------|------------------|-----------------------------|------------------|--------------------|-------------------|--------------------|
| <<< | 16.40 | | | | | | | | | 0,00% |
| 16.50 | 16.90 | | | | | | | | | 0,00% |
| 17.00 | 17.40 | | | 28,3 | | | | | 28,3 | 1,48% |
| 17.50 | 17.90 | | | 33,1 | 4,1 | | | | 37,2 | 1,94% |
| 18.00 | 18.40 | | | | 14,6 | | | | 14,6 | 0,76% |
| 18.50 | 18.90 | 15,4 | | 14,7 | 4,0 | 23,5 | | | 57,7 | 3,01% |
| 19.00 | 19.40 | 52,3 | | 24,2 | 6,9 | | | | 83,5 | 4,35% |
| 19.50 | 19.90 | 26,6 | 7,6 | 89,5 | | | | | 123,7 | 6,45% |
| 20.00 | 20.90 | 82,0 | 33,2 | 206,7 | 11,4 | | | | 333,4 | 17,38% |
| 21.00 | 21.90 | 58,4 | 9,2 | 132,9 | 9,9 | | | | 210,5 | 10,97% |
| 22.00 | 22.90 | 28,8 | | 51,6 | | | | | 80,4 | 4,19% |
| 23.00 | 24.50 | 2,9 | 53,9 | 89,4 | 29,9 | 14,7 | | | 190,8 | 9,94% |
| 24.60 | 25.90 | 12,4 | | 38,0 | 13,6 | 24,9 | | | 88,9 | 4,63% |
| 26.00 | 26.90 | | | 35,1 | 20,5 | 24,8 | | | 80,4 | 4,19% |
| 27.00 | 27.90 | 15,0 | 25,1 | 66,1 | | 5,4 | | | 111,6 | 5,82% |
| 28.00 | 28.90 | 2,4 | | 84,4 | | | | | 86,7 | 4,52% |
| 29.00 | 29.90 | 17,0 | | 192,6 | | | | | 209,6 | 10,93% |
| 30.00 | 30.90 | 53,7 | 13,2 | 73,9 | | | | | 140,8 | 7,34% |
| 31.00 | 32.50 | | | | | | | | | 0,00% |
| 32.60 | >>> | | 3,6 | 36,5 | | | | | 40,1 | 2,09% |
| Total | Total | 366,8 | 145,9 | 1197,1 | 115,0 | 93,3 | | | 1918,1 | |
| Promedio | Average | 22,40 μ | 24,09 μ | 23,95 μ | 21,81 μ | 23,94 μ | 0,00 μ | 0,00 μ | 16,60 μ | |

Detalle por Micrones

Micron Profile



Exportaciones de Lana: detalle por Puertos (toneladas limpias)

Julio 2018 / Julio 2018

Wool exports: ports breakdown (clean tons)

July 2018 / July 2018 (1 month)

| Puertos Ports | Sucia Greasy | Lavada Scoured | Peinada Tops | Blouse Noils | Subproductos By-products | Hilados Yarns | Tejidos Fabrics | Totales Totals | Particip. Share |
|--|-----------------|-------------------|-----------------|-----------------|-----------------------------|------------------|--------------------|-------------------|--------------------|
| Puertos No Patagónicos Non Patagonian Ports | | | | | | | | | |
| Buenos Aires | 270,8 | 103,9 | 351,0 | 29,1 | 5,4 | | | 760,2 | 93,31% |
| Gualeguaychú | 54,2 | | | | | | | 54,2 | 6,65% |
| Ezeiza | | | 0,3 | | | | | 0,3 | 0,04% |
| Parciales Partials | 88,59% | 71,21% | 29,35% | 25,30% | 5,84% | 0,0% | 0,0% | 814,7 | 42,48% |
| Puertos Patagónicos Patagonian Ports | | | | | | | | | |
| Puerto Madryn | 41,9 | 42,0 | 845,8 | 85,9 | 87,8 | | | 1103,4 | 100,00% |
| Parciales Partials | 11,41% | 28,79% | 70,65% | 74,70% | 94,16% | 0,0% | 0,0% | 1103,4 | 57,52% |
| Totales Totals | 366,8 | 145,9 | 1197,1 | 115,0 | 93,3 | 0,0 | 0,0 | 1918,1 | |
| Participación Share | 19,12% | 7,60% | 62,41% | 6,00% | 4,86% | | | | |

Exportaciones de Lana: posición mensual (toneladas limpias)

Julio 2018 / Julio 2018

Wool exports: monthly figure (clean tons)

July 2018 / July 2018 (1 month)

| Mes Month | Sucia Greasy | Lavada Scoured | Peinada Tops | Blouse Noils | Subproducto By-products | Hilados Yarns | Tejidos Fabrics | Totales Totals | Particip. Share | Ingresos (u\$s) Incomes (USD) |
|---------------------------------------|-----------------|-------------------|-----------------|-----------------|----------------------------|------------------|--------------------|-------------------|--------------------|----------------------------------|
| Julio 2018 July 2018 | 366,8 | 145,9 | 1197,1 | 115,0 | 93,3 | | | 1918,1 | 100,00% | 20.868.230,3 |
| Agosto 2018 August 2018 | | | | | | | | 0,0 | 0,00% | 0,0 |
| Septiembre 2018 September 2018 | | | | | | | | 0,0 | 0,00% | 0,0 |
| Octubre 2018 October 2018 | | | | | | | | 0,0 | 0,00% | 0,0 |
| Noviembre 2018 November 2018 | | | | | | | | 0,0 | 0,00% | 0,0 |
| Diciembre 2018 December 2018 | | | | | | | | 0,0 | 0,00% | 0,0 |
| Enero 2019 January 2019 | | | | | | | | 0,0 | 0,00% | 0,0 |
| Febrero 2019 February 2019 | | | | | | | | 0,0 | 0,00% | 0,0 |
| Marzo 2019 March 2019 | | | | | | | | 0,0 | 0,00% | 0,0 |
| Abril 2019 April 2019 | | | | | | | | 0,0 | 0,00% | 0,0 |
| Mayo 2019 May 2019 | | | | | | | | 0,0 | 0,00% | 0,0 |
| Junio 2019 June 2019 | | | | | | | | 0,0 | 0,00% | 0,0 |
| Promedios Averages | 366,8 | 145,9 | 1197,1 | 115,0 | 93,3 | 0,0 | 0,0 | 1918,1 | | 20.868.230,3 |

Exportación de Lana: balance (toneladas sucias)

Julio 2018 / Julio 2018 (1 mes)

Wool exports: balance (greasy tons)

July 2018 / July 2018 (1 month)

| Finura Fineness | Saldo previo Previous balance | Producción Production | Disponibilidad Availability | Consumo local Domestic use | Exportado Exported | Remanente Carryover |
|------------------------------|----------------------------------|--------------------------|--------------------------------|-------------------------------|-----------------------|------------------------|
| Fina Fine | 9674,0 | 27188,0 | 36862,0 | 750,0 | 2075,1 | 34036,9 |
| Mediana Medium | 18146,0 | 15765,0 | 33911,0 | 675,0 | 1168,6 | 32067,5 |
| Gruesa Coarse | 612,0 | 797,0 | 1409,0 | 75,0 | 60,7 | 1273,3 |
| Totales Totals | 28432,0 | 43750,0 | 72182,0 | 1500,0 | 3304,3 | 67377,7 |

Exportaciones de Lana: base sucia (toneladas sucias)

Julio 2018 / Julio 2018

Wool exports: greasy basis (greasy tons)

July 2018 / July 2018 (1 month)

| Finura Fineness | Sucia Greasy | Lavada Scoured | Peinada Tops | Blouse Noils | Subproductos By-products | Hilados Yarns | Tejidos Fabrics | Totales Totals |
|------------------------------|-----------------|-------------------|-----------------|-----------------|-----------------------------|------------------|--------------------|-------------------|
| Fina Fine | 479,5 | 185,6 | 1197,5 | 144,4 | 68,2 | | | 2075,1 |
| Mediana Medium | 172,3 | 61,9 | 790,4 | 55,0 | 88,9 | | | 1168,5 |
| Gruesa Coarse | | 5,4 | 55,3 | | | | | 60,7 |
| Total Total | 651,8 | 252,9 | 2043,1 | 199,5 | 157,1 | | | 3304,3 |